

**DAVID GOODING, PRESIDENT AND FOUNDER**

David Gooding is the President and Founder of California-based Gooding & Company, the auction house acclaimed for selling the world's most exceptional and valuable collector cars. In addition to its annual world-class automotive auctions, Gooding & Company offers a wide range of services, including private and estate sales, appraisals, and collection management.

In 2020, Gooding & Company achieved over \$125 million across its live sales and newly introduced online auction platform, Geared Online. The company claimed multiple records recently which includes selling a 1934 Bugatti Type 59 Sports \$12,681,550 becoming the most valuable car sold in 2020 as well as the most valuable Bugatti ever sold at public auction. The company also sold five of the top ten most valuable cars sold across all auction houses in 2020 including the top two single car sales, the 1934 Bugatti Type 59 Sports and the 1937 Bugatti Type 57S Atalante.

Gooding & Company expanded its selling platform by conducting its first auction outside of the US (the Passion of a Lifetime auction), and introducing a new online only auction platform, Geared Online. Additionally, the company set a new auction world record for the highest per car average sale at a single auction – £2,432,064 / \$3,229,294 – at the Passion of a Lifetime sale. Gooding & Company also held the highest average sale price of \$332,420, excluding automobilia, for online auctions in its industry, further underscoring the company's reputation for selling at the highest echelon of the collector car market.

Gooding & Company has sold over \$500,000 in automobilia across its Geared Online sales in 2020. The online only format presented an opportunity for incorporating automobilia into the otherwise largely automotive-only auctions. Building from the two previous Geared Online sales, the company conducted the Phil Hill Automobilia Collection to great success from November 30 to December 11, 2020. The first of three sales dedicated to one of the world's most recognized and accomplished racing drivers, Phil Hill, saw an immensely successful 100% sell-through rate from 242 lots. Two additional Phil Hill automobilia auctions will begin in February and March of 2021.

Gooding & Company consistently offers the world's finest collections, with presentations including automobiles from selections from The Jan Koum Collection, The Miles Collier Collections, and The Jerry Seinfeld Collection, as well as from the estates of Sherman M. Wolf, the Drendel Family, Dr. Peter and Susan Williamson, Otis Chandler, Greg Garrison, Richard Solove, and the Phil Hill Family.

Over 17 years, Gooding & Company has auctioned more than \$33 million in collector cars consigned to benefit charities. Highlights include a 2015 McLaren P1 sold in 2017 to endow a chair at the Rose-Hulman Institute of Technology, Jay Leno's personal 2008 Dodge Challenger SRT8 benefitting the USO in 2015, a 2016 Ford Shelby GT350 offered by former President George W. Bush to benefit the George W. Bush Institute's Military Service Initiative in 2015, a 1953 Fiat 8V Supersonic sold to benefit St. Jude Children's Hospital in 2013, Jay Leno's personal 2012 Fiat 500 Prima Edizione offered to raise money for Fisher House Foundation, and Sheryl Crow's 1959 Mercedes-Benz 190 SL presented in support of the Joplin Schools Recovery Fund.

David Gooding began his career with Christie's International Motor Car Department, where he oversaw the auction at Pebble Beach. During his 11 influential years at Christie's, Pebble Beach became the premier venue worldwide for car auctions. Gooding was then promoted to Managing Director of the department, becoming responsible for automotive auctions and staff globally. He also served as President of RM Auctions, Inc. for three

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years. Since founding Gooding & Company, David Gooding and his team have established the auction house as the leading full-service collector car enterprise that also specializes in private treaty and estate sales. A faithful relationship with clients are one of the pillars upon which Gooding & Company was founded.

Throughout his career, Gooding has proven his reputation as one of the most knowledgeable authorities on classic cars. He advises the world's top collections, serves on the Pebble Beach Concours d'Elegance® selection committee, as well as the inaugural Audrain's Newport Concours & Motor Week advisory committee, and has appraised thousands of vehicles for sale at auction, by private treaty, and for charitable donation. In addition, Gooding is an active member of YPO (Young Presidents' Organization), the world's most notable peer network of chief executives and business leaders. Gooding is also a member of the initial Steering Committee to establish a global, not-for-profit venture to support the meaningful-car community. The initiative will facilitate the diffusion and preservation of skills and knowledge about meaningful cars; promoting the study and public recognition of cars as legacy artifacts. The Steering Committee provides initial guidance around the formation of the new, public, not-for-profit entity in its formative state. The Committee advises on early outreach, financials and related matters. As a collector and respected expert, Gooding advocates the philosophy that noteworthy automobiles hold the same cultural resonance of fine art.

### **ABOUT GOODING & COMPANY**

Gooding & Company is celebrated for its world-class automotive auctions and unparalleled service in the international collector car market, achieving over \$2 billion in sales since the company's inception. The auction house continues to deliver market-leading results, while setting new trends and selling best-of category cars across numerous collector car verticals. Gooding & Company consistently presents the highest-quality consignments while operating with openness and integrity, which have earned the company a reputation of trust and respect unmatched in the industry. Offering a wide range of services including private and estate sales, appraisals and collection management, the auction house is ready to assist you with numerous collector car services.